



Board of Directors

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Vice Chairman

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Secretary/Treasurer

John Cadwalader

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Dave Sena

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2022 Annual Report

Supervisory Committee

Al Abaunza
Chairman

Thomas Jajeh

Patrick Lam

Tom Ricci

Stanley Tom

Vicki Turano



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as of December 31, 2022



Federally Insured by NCUA



2022 Chairwoman’s Message

2022 was a banner year. Our accomplishments include the completion and move to our new corporate headquarters and branch in Concord. The new space is modern, functional and provides a world-class work environment for our team. We believe that happy employees provide the top-notch service our members deserve. Toward that end, we were recognized as a Top Workplace for the 4th year in a row. We also believe that giving back to the communities we serve is a cornerstone of our mission. In that vein, we were recognized by the San Francisco Business Times as a Top 100 Bay Area Corporate Philanthropist for the 7th year in a row.

Trustworthy Practices

Safe and sound business practices are paramount to our success. We continually monitor, enhance and audit our cybersecurity and data protection tools. We are proud to report that we continually outperform our peers in cybersecurity as assessed from an independent third party. Moreover, we received high marks from state and federal regulators, a testament to our strong internal and financial controls. Our capital level remained at 13%, which is more than double the minimum required regulatory level, indicating we are one of the safest financial institutions in the country.

Superior Products

We strengthened our members’ financial lives with record loan growth of 16%. This is indicative of our ability to meet the needs of our members with market-leading rates and products. In our continued quest to offer superior products, we introduced ancillary loan enhancements to safeguard members against unplanned expenses in the form of mechanical repair and payment protection coverage. In addition, we launched person-to-person payments through Zelle which is available in our online and mobile banking platforms.

Exceptional Service

We strive to create lifetime members through exceptional experiences. Our commitment to that is demonstrated by our superior net promoter score of 84% which means that 8 out of 10 members who responded to the survey would recommend us to their family and friends. This is well above the industry average of 70%. In an effort to provide more access to personal service, we extended our contact center hours until 6 p.m. Monday through Friday. We also partnered with HomeAdvantage to offer our members concierge home buying and selling services.

People Before Profits

I want to thank our teams for their unwavering commitment to put people before profits. Doing the right thing for the right reason contributes to our success. I’d also like to thank our volunteer board of directors and supervisory committee members for their dedication and loyalty to our mission; and to our staff for exemplifying the mission every day. Lastly, thank you to our members for trusting us with your financial wellness. We never take that privilege for granted.

Maria De Martini

Chairwoman of the Board

Income Statements

In thousands for the Years Ended December 31,

	<u>2022</u>	<u>2021</u>
Interest income:		
Loans	\$ 36,304	\$ 32,061
Investments and cash equivalents	<u>5,664</u>	<u>3,829</u>
Total interest income	41,968	35,890
Interest expense:		
Members’ shares	3,606	3,493
Borrowed funds	<u>301</u>	<u> </u>
Total interest expense	<u>3,907</u>	<u>3,493</u>
Net interest income	38,061	32,397
Provision for loan losses:	<u>3,889</u>	<u>-</u>
Net interest income after provision for loan losses	<u>34,172</u>	<u>32,397</u>
Total noninterest income	<u>14,295</u>	<u>10,107</u>
Noninterest expenses:		
Salaries and benefits	21,904	20,521
Operations	16,142	14,782
Occupancy	<u>2,706</u>	<u>2,599</u>
Total noninterest expenses	<u>40,752</u>	<u>37,902</u>
Net income	<u>\$ 7,715</u>	<u>\$ 4,602</u>

Balance Sheets

In thousands, as of December 31,

	<u>2022</u>	<u>2021</u>
Assets		
Cash and cash equivalents	\$ 50,887	\$ 186,132
Investments		
Available for sale	314,703	305,727
Other investments	7,899	7,471
Loans, net	997,315	857,889
Loans held for sale	-	668
Accrued interest receivable	3,792	2,616
Property and equipment, net	34,277	31,004
NCUSIF deposit	11,677	11,294
Other assets	8,456	5,443
Total assets	<u>\$ 1,429,006</u>	<u>\$ 1,408,244</u>
Liabilities and Members’ Equity		
Liabilities		
Members’ shares	\$ 1,173,620	\$ 1,206,233
Borrowed funds	78,000	
Accrued expense and other liabilities	<u>22,583</u>	<u>21,911</u>
Total liabilities	<u>1,274,203</u>	<u>1,228,144</u>
Members’ Equity		
Regular reserve	11,926	11,926
Undivided earnings	179,120	171,405
Accumulated other comprehensive (loss)/income	<u>(36,243)</u>	<u>(3,231)</u>
Total members’ equity	<u>154,803</u>	<u>180,100</u>
Total liabilities and members’ equity	<u>\$ 1,429,006</u>	<u>\$ 1,408,244</u>

*This information has been derived from the credit union’s annual financial statements.
The complete audited financial statements can be obtained directly from the credit union.*

